

JOB DESCRIPTION

Sales Representative

The successful candidate will be based in Norwich with a requirement for travel around UK for a Carbon Cleaning solutions company.

Job Description/ Description of General duties

To assist the existing team in the promotion and sales of mainly Vehicle Carbon Cleaning machines and ancillaries to the garage and engine market.

The role includes identifying potential sales opportunities, making appointments and demonstrating equipment with the potential to complete a sale. There is no limit to the opportunity other than the individual's lack of desire. There are in excess of 50,000 garages in the UK.

Additionally, there will be sales leads provided by the management team.

The role will also include workshop activities and demonstrations, as the business requires.

Full training for the machines will be provided.

Remuneration subject to discussion but will include a basic salary, commission (OTE £40,000), clothing and a branded van.

This is initially a temporary position with the potential to become permanent for the right candidate

Person requirements

- Must have experience and a good working knowledge of car and van engines in general
- Must be self motivated
- Must have outgoing personality and a desire to sell
- Must have an aptitude for learning and a willingness to develop new skills
- Must have a full, clean driving licence
- Must have good organisation skills
- Must have good communication skills
- Must be able to work under own initiative
- Must be honest and trustworthy
- The nature of the role is ever changing so the candidate needs to be flexible in their approach and be open to the on-going development and opportunities that can arise from this

In first instance please contact Steve Henson (steveh@carbonzappuk.co.uk) with CV or further questions.